

myTenders – Practical Explanation of the EU Procurement Rules



Millstream www.eTenders.gov.ie



The National eProcurement Portal of Ireland



Tim Williams
Managing Director - Millstream Associates



Millstream - timeline

- **Formed 1989**
- **Tenders Direct – Supplier information service - 1993**
- **Publications Office – eSender Project – 2002**
- **myTenders – UK eProcurement portal – 2002**
- **eTenders – Irish Government contract – 2003**
- **Doffin – Norwegian Government contract – 2005**
- **Public Contracts Scotland – Scottish Government - 2008**

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Number of Users

	Authorities	Authority Users	Suppliers
eTenders (Ireland)	1,897	4,016	40,250
myTenders (UK)	1,963	2,235	21,401
Doffin (Norway)	3,511	5,636	23,342

April 2008

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Contract Notices Published

	Official Journal	Lower Value
eTenders (Ireland)	2,799	3,929
myTenders (UK)	2,248	3,760
Doffin (Norway)	4,632	8,132

April 2007 to April 2008

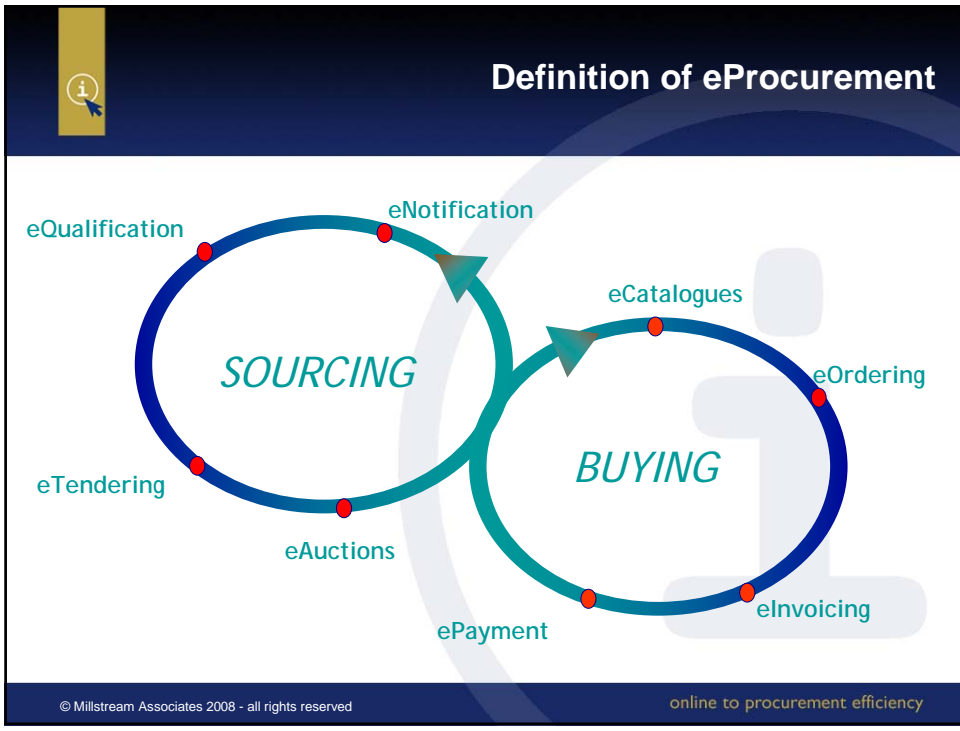
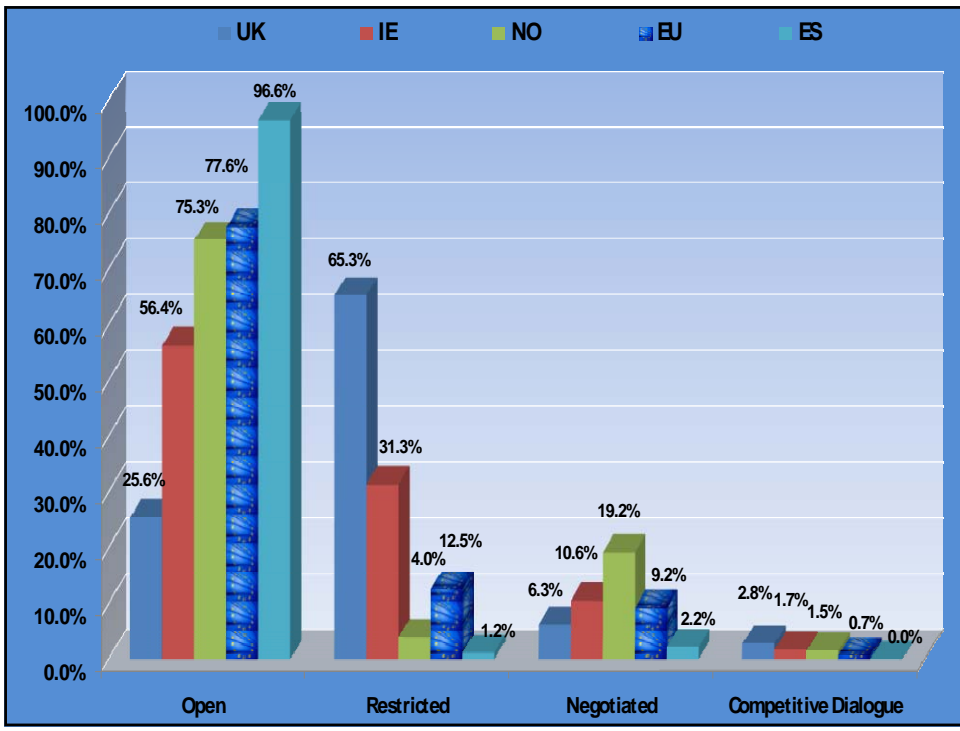
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European Comparison

Rank	Country	GDP (€1 000 mill)	Population/million
1	DE	2309.1	82.4
2	UK	1906.4	60.4
5	ES	976.2	43.8
10	NO	266.9	4.6
14	IE	175.8	4.2
15	FI	167.9	5.3
16	PT	155.2	10.6
18	Scotland	106.7	5.1

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eProcurement Implementation Strategy

- **December 1999 – European Commission’s Electronic Europe (eEurope) initiative**
- **Creation of favourable environment for eCommerce**
- **Ireland – Program for Prosperity & Fairness (PPF)**
 - **Opportunity for improved national competitiveness**
 - **Transition of Irish economy to ‘information society’**
 - **Use latest information & communications technology**

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Government’s Action Plan

- **Department of Finance/ Department of the Taoiseach**
 - **eProcurement’s central element in eCommerce**
 - **Accelerate transition to an Information Society**
 - **Modernise public sector through new procurement processes**
 - **eProcurement Initiative**
 - **Produce ‘Strategy for Implementation of eProcurement in the Irish Public Sector’**
 - **Implement recommendations on pilot basis before roll out to wider public service.**

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Financial Savings

- 2001 – Expenditure €8.8 Billion
- Projected savings by 2007 - €414 million
- Annual benefits €177 million
- Saving 2% of expenditure

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Financial Savings

Target	Cumulative to 2007	Annual benefits
Unit cost reductions of 2.5%	€ 330 million	€ 141 million
5% reduction in transaction costs	€ 28 million	€ 12 million
0.75% reduction in capital expenditure	€ 56 million	€ 24 million
Total	€ 414 million	€ 177 million

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Objectives

- To improve service levels to buyers & suppliers
- More integrated approach to procurement
- Minimise transaction costs
- Enhance buying power
- Promote competition amongst suppliers
- Optimise inventory levels
- Effective use of human resources
- Promote use of eCommerce in wider economy
- Improve auditability
- Adopt progressive information & communication technologies

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Policy Unit

- **National Public Procurement Policy Unit (NPPPU)**
 - Discrete, dedicated and properly resourced
 - Define national procurement and eprocurement policy
 - Facilitate, coordinate and oversee its implementation across the public sector

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eTenders Project

- **NPPPU launched pilot project March 2001**
 - Commercial Information Company, Belfast
 - Lotus Notes database
- **May 2003 – NPPPU launched tender for full scale project**
 - 10 tenders received
 - Contract awarded to Millstream – September 2003
 - Handover 29th September 2003

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eTenders 2003

- **Migrated to standard Millstream system**
 - Change database from Lotus Notes to Oracle 8i
 - Rewrite web pages in ASP.NET (web application framework)
 - Improve web page loading time
- **1,500 awarding authority users (2008 – 4,016)**
- **1,700 supplier users (2008 – 40,250)**

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Modular Approach – 1st Phase

1. Replicate pilot site – publish contract notices on website & allow suppliers to search
2. Add facility to send notices to EC Publications Office
3. Add facility to attach tender documents or pre-qualification questionnaires (PQQ)

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Home Page

The screenshot shows the home page of the eTenders Public Procurement website. The page features a navigation menu on the left with items like Home, Notice Search, and Sign In/Out. The main content area includes a welcome message, a 'Government Awards' section, and two primary user roles: 'Buyers' and 'Suppliers'. Red circles highlight the 'Accessibility' link in the menu, the 'REGISTER HERE' button, and the 'Buyers' and 'Suppliers' sections.

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Dual Language – English/Gaelige

eTenders Public Procurement
The website for Irish public tenders2.0.33

Introchtaineacht

- Baile
- Maidir Linne
- Cuardach fógra
- Crotháigh Fógra
- Leathanaigh
- Ceannaitheora
- Leathanaigh an tSoláthóra
- Siigh
- isteach/amach
- Treoir
- Nuacht
- Cúnamh
- Máic
- Déan Teagmháil Linn

CLÁRAIGH ANSEO

info@etenders.gov.ie
(01) 617 7944

ENGLISH

EVENTS
WORKSHOPS
SEMINARS

Fáilte go suíomh gréasáin ríomhsholáthair eTenders

Tá eTenders forbartha ag an Roinn Airgeadais agus tá sé deartha chun cabnú leat fógraí tairisceana a fháil agus a fhóilsiú ar anlíthair rialtais agus eamála poiblí ar fud na hÉireann. Cláraigh anois mar cheannaitheoir nó mar sholáthóir agus bain leas láithreach as bunáidí ríomhTairisceana agus ríomhKímlithe.

Tabharfaidh ár bhFoireann Tacalochta treoir duit tríd an bpróiseas chun d'phróifíl a leagan amach agus tá siad ar fáil le comhairle a thabhairt ar reachtaíocht agus ar threoir éagsúla íoslódáil an Treoir Mearthosú ar eTenders.

Government Awards
Irish eGovernment Awards Winner
2007

Ceannaitheoirí

Cruthaigh, eagraigh, fóilsigh agus déan bainistíú ar fhógraí tairisceana i dtimpeallacht shíon, ag cinntú go gcomhlíonfar rialacháin an AE.

[Cruthaigh/Fóilsigh Fógraí](#)

[Spás Oibre le haghaidh Fógra](#)

Soláthróirí

Cuardaigh conarthaí ar luach ard agus íseal agus faigh fóiláimh ríomhphoist ar dhiseanna gnó nua i dEanáil.

[Cuardaigh fógraí](#)

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Creating A Contract Notice

Create Notice Wizard

Welcome to the notice creation wizard. The wizard will guide you through the process of creating a notice for publication on this site and the Official Journal of the European Union (OJEU)

Please enter your own working title for this document and select the type of document you wish to create.

Stage 1 - Title and Document Type

Working Title:

[Next](#)

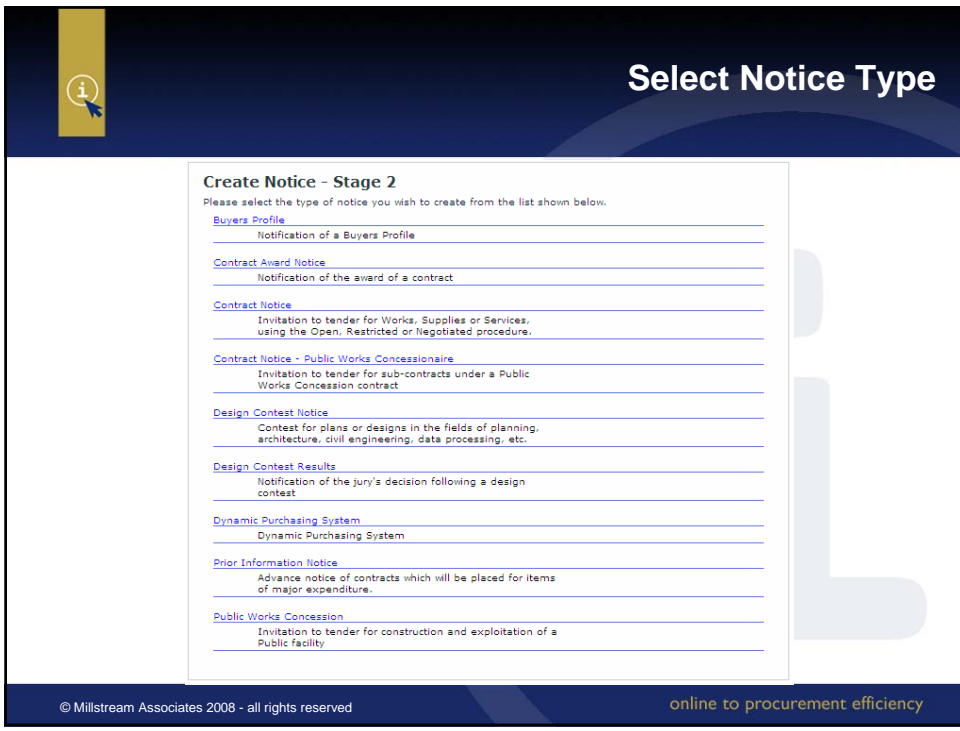
Document Type:

Website Notice (Non OJEU Notice)
Select this option to create a notice for publication on this website only. This type of notice will NOT be published in the Official Journal (OJEU)

Official Journal (OJEU) Notice
Select this option to create a notice for publication in the Official Journal (OJEU). The notice you create will be dispatched to the Publications Office of the European Commission and will be published in the OJEU as well as on this website.

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Select Notice Type

Create Notice - Stage 2

Please select the type of notice you wish to create from the list shown below.

- Buyers Profile**
Notification of a Buyers Profile
- Contract Award Notice**
Notification of the award of a contract
- Contract Notice**
Invitation to tender for Works, Supplies or Services, using the Open, Restricted or Negotiated procedure.
- Contract Notice - Public Works Concessionaire**
Invitation to tender for sub-contracts under a Public Works Concession contract
- Design Contest Notice**
Contest for plans or designs in the fields of planning, architecture, civil engineering, data processing, etc.
- Design Contest Results**
Notification of the jury's decision following a design contest
- Dynamic Purchasing System**
Dynamic Purchasing System
- Prior Information Notice**
Advance notice of contracts which will be placed for items of major expenditure.
- Public Works Concession**
Invitation to tender for construction and exploitation of a Public facility

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Contract Nature

Create Notice - Stage 3

Please select the nature of this contract from the list shown below i.e. Is it for the supply of goods or the provision of services?

- Services Contract**
Provision of services, including maintenance
- Supply Contract**
Purchase or hire of goods (including installation services where appropriate)
- Works Contract**
Building and civil engineering work, demolition, installation of plumbing, heating or electrical equipment and building completion work (e.g. plastering, papering and tiling)

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Contract Procedure

Create Notice - Stage 4

Please select the type of procedure this contract will follow from the list shown below.

- Competitive Dialogue Procedure**
Used only for particularly complex contracts, i.e. where you are unable to define the technical means or the legal/financial make-up. Preferred option for PFI/PPP contracts
- Negotiated Procedure**
Use reserved for exceptional circumstances only, i.e. failure of a previous procedure, where no pricing structure can be set, for some services which cannot be adequately specified and some research & development contracts
- Open Procedure**
Tenders invited from all interested parties
- Restricted Procedure**
Tenders invited from a selection of providers expressing interest in the contract.
- Accelerated Procedure** Shorter timescale for receipt of expressions of interest in justifiably urgent cases

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Pre-Completed Fields

Name and address of contracting authority

Please enter your authority details

Jump to: **Name and address of contracting authority**

Official Address

* Organisation: Millstream Associates Limited

* Address: 4 Albert Street

* Town: Aberdeen Postal Code: AB25 1XQ

* Country: United Kingdom (GB)

* For the Attention of: Tim Williams Contact Point/Department:

* Telephone: 01224 650724 Fax: 01224 636997

Email Address: Tim@millstream.eu

General Web Address of Contracting Authority: http://www.millstream.eu

Web Address of Buyer Profile: www.etenders.gov.ie

* Required information.

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Explanation of Available Options

Economic and financial capacity

Please enter details of any economic and financial requirements.

Jump to: Economic and financial capacity

Please select the relevant conditions, if any, from the list below:

All candidates will be required to provide a reference from their bank.

All candidates will be required to provide evidence of relevant professional risk indemnity insurance.

All candidates will be required to provide a statement, covering the 3 previous financial years including the overall turnover of the candidate and the turnover in respect of the activities which are of a similar type to the subject matter of this notice.

All candidates will be required to provide statements of accounts or extracts from those accounts relating to their business, the bidder is established.

Other conditions:

Minimum level(s) of standards possibly required, if applicable:

* Required information.

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eTenders Public Procurement
2.0.33

The website for Irish public tenders

Accessibility

- Home
- About Us
- Notice Search
- Create Notice
- Buyer's Pages
- Supplier's Pages
- Sign In/Out
- Guides/Legislation
- News
- Help
- Links
- Site Map
- Contact Us

REGISTER HERE

info@etenders.gov.ie
(01) 617 7944

GAEILGE

EVENTS
WORKSHOPS
SEMINARS

subscribe to
ETENDERS
NEWSLETTER

Notice Search

The most recent tender notices published in ALL categories are shown below. Please select a notice or use the search categories listed in the right hand navigation bar to find notices of interest to you.

You can use the [Advanced Search](#) for more specialised searching.

47 records found. Page 1 of 1

Published	Details	Categories
21/04/2008	Replacement of Annaghroe and Knocknaganny Bridges Ref: APR101508 , Deadline: By Monaghan County Council Document Type: Contract Award	Catering, Food and Hospitality Clothing, Footwear and Accessories
21/04/2008	Skip Hire Service at DMR West Division Ref: APR101507 , Deadline: 22-May-08 By An Garda Síochána Document Type: Tender	Construction
21/04/2008	Window Cleaning Service at DMR West Division Ref: APR101506 , Deadline: 29-May-08 By An Garda Síochána Document Type: Tender	Education Supplies and Equipment Electrical and Lighting
21/04/2008	Waterford City Development Board Business Desk Website Development Ref: APR101505 , Deadline: 26-May-08 By Waterford City Council Document Type: Tender	Energy Furniture/ Furnishings
21/04/2008	Media Relations Tender Ref: APR101504 , Deadline: 13-May-08 By Law Reform Commission Document Type: Tender	Healthcare Information and Communications Technology
21/04/2008	Expression of interest for provision of services at Ballyhours MTC, ardpatrick, Co Limerick. Ref: APR101503 , Deadline: 09-May-08 By Coillte Teoranta Document Type: Tender	Laboratory Supplies and Services Plant and Machinery
21/04/2008	Proposed Community Childcare Facility at Knockthomas, Turlough Road, Castlebar, Co Mayo Ref: APR101502 , Deadline: 07-May-08 By Castlebar Town Council Document Type: Tender	Printing Professional and Consultancy Services
21/04/2008	Dial to Stop Drug Dealing Initiative 2008 Ref: APR101501 , Deadline: 23-May-08 By An Garda Síochána Document Type: Tender	Stationery, Office Supplies and Office Equipment Telephone Transport and Travel other Services other Supplies

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View Notice
Details of the selected notice are shown below.
Do you wish to record your interest in this notice?
Do you require any additional documents?

Record your interest now

No logo provided for this authority

Title: Skip Hire Service at DMR West Division
Published by: An Garda Síochána
Publication Date: 21/04/2008
Application Deadline:
Notice Deadline Date: 22/05/2008
Notice Deadline Time: 15:00
Notice Type: Tender
Has Documents: Yes
Abstract: An Garda Síochána invites tenders for the provision of a Skip Hire Service at DMR West Division, to include Blanchardstown, Cabra, Finglas, Lucan, Ronanstown, Leixlip, Clondalkin, Ballyfermot and Rathcoole Garda Stations

Further Instructions
The Purchaser has attached further instructions with this notice. Please read these carefully and take the necessary action(s).

Record your interest **Additional Documents**

The following additional documents have been attached to this notice. To obtain these documents please click the **Record your interest now** button at the top of the page.

Description	Size
T.051.2008 Skip Hire DMR WEST	261632

Record Interest

- Register of suppliers who have expressed interest
- Attach documents facility
 - Major impact – 70% of contract notices
 - Post – slow
- Clarification facility
 - Questions & Answers
 - Q&A distributed to all interested suppliers

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Electronic Tendering – Tender Postbox

15/04/2008	Provision of Campus / Event Stewarding Ref: APR101262 , Deadline: 23-May-08 By University College Dublin Document Type: Tender
15/04/2008	Exhibition design services Ref: APR101261 , Deadline: 04-Jun-08 By National Library of Ireland Document Type: Tender
15/04/2008	Irish Franchising Skillnet RFP Web Development Ref: APR101260 , Deadline: 29-Apr-08 By Irish Franchising Skillnet Document Type: Tender
15/04/2008	Panel for supplementary research services Ref: APR101259 , Deadline: 31-Jul-08 By National Library of Ireland


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The Secret of Our Success

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Current Developments

- **Online Pre-Qualification Questionnaire (ePQQ)**
 - Rapid generation of PQQ using standardised templates
 - Suppliers complete entries online
 - Can copy previous responses
 - Semi-automatic evaluation
 - Managed process for evaluation
 - Clear audit trail
 - Evaluation report

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Thank you for listening

Tim Williams

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